

# HILARY GALLIN, MD, MBA

31 Union Square West, Apt 16C, New York, NY 10003 | [hilarygallin@gmail.com](mailto:hilarygallin@gmail.com) | 914.584.2637

## OVERVIEW

Board certified obstetric anesthesiologist and entrepreneur with experience across healthcare, finance, and startups. Skilled at research, product development, fundraising, and translating complex medical and scientific concepts to laypeople. Known for work ethic, detail orientation, conscientiousness, resourcefulness, and focus on ergonomics and safety.

## WORK EXPERIENCE

**WEILL CORNELL MEDICINE/ NEWYORK PRESBYTERIAN HOSPITAL**, New York, NY 2023-Present

### DEPARTMENT OF ANESTHESIA

#### *Pharmacy Liaison* (2024-Present)

- Selected as Department of Anesthesia representative to the hospital pharmacy committee
- Manage policies regarding medication usage and handling
- Introduce and manage new medications

#### *Committee Involvement* (2023-Present)

- Department of Anesthesia Quality and Patient Safety Committee
- Alexandra Cohen Hospital Perioperative Committee (Labor and Delivery Unit)

#### *Attending Physician, Anesthesiology* (2023-Present)

- Treat patients on labor and delivery, ambulatory surgery, non-operating room anesthesia, and general surgery
- Teach fellows, residents, and interns

**ARX**, Boston, MA 2022-Present

#### *Co-Founder*

- Design and sell Personal Protective Equipment for women
- Nominated for a 2026 iF Design Award
- Earned feature in the *Boston Globe* in 2025

**FASTLINE**, New York, NY 2020-Present

#### *Co-Founder*

- Developing FastLine, a patent-pending one-handed central line introducer to aid in vascular access
- Partner in designing the device, animal trials, and fundraising
- Won the MassGeneral Brigham Innovation Discovery Grant, the Innovation Grant from the Department of Anesthesia, Critical Care, and Pain Medicine at Massachusetts General Hospital, and voted crowd favorite and runner up in the 2025 Harvard Business School Alumni New Venture Competition

**MASSACHUSETTS GENERAL HOSPITAL**, Boston, MA 2018-2022

### DEPARTMENT OF ANESTHESIA, CRITICAL CARE, & PAIN MEDICINE

#### *Housestaff Quality and Patient Safety Committee* (2019-2022)

- Represented Department of Anesthesiology on this hospital level committee
- Championed hospital level quality and patient safety initiatives within the Department of Anesthesiology

#### *Fellow, Obstetric Anesthesiology* (2021-2022)

- Completed one year fellowship specializing in the anesthetic care of obstetric patients
- Created a new intraoperative fluid metric for ERAS (Enhanced Recovery After Surgery) pathway
- Co-led the multidisciplinary Obstetric Emergency Simulation for Departments of Obstetrics, Anesthesia, and Nursing

#### *Resident Physician, Anesthesiology* (2018-2021)

- Rotated across all subspecialty operating rooms, pain management, ICU, and OB anesthesia

**MOUNT AUBURN HOSPITAL**, Cambridge, MA 2017-2018

### DEPARTMENT OF MEDICINE

#### *Intern, Preliminary Medicine Year*

- Completed one year rotation through Internal Medicine, including Cardiology, Intensive Care Unit & Emergency Department

**MASSACHUSETTS GENERAL HOSPITAL**, Boston, MA 2013

### DEPARTMENT OF ANESTHESIA, CRITICAL CARE, & PAIN MEDICINE

#### *Summer Researcher, Laboratory of Dr. Douglas Raines*

- Awarded a research fellowship to analyze the effect of a new anesthetic on GABA receptors to elucidate its mechanism
- Published two research studies in *Anesthesia & Analgesia* and *Anesthesiology* respectively

**GOLDMAN, SACHS & CO.**, New York, NY

**Analyst, Healthcare Investment Banking Group**

- Created financial models to assess M&A and financing opportunities for companies across all healthcare sectors
- Analyzed and presented on sector trends in the Life Sciences, Diagnostics, and Contract Research Organization industries

*Key Transactions:*

- Advisor for \$1.9B sale of a diagnostics company
- Advisor for \$740M sale of a specialty lab company
- Advisor for \$1.3B acquisition of a pharmacy distribution business

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**CONSULTING EXPERIENCE**

**RIVANNA MEDICAL**

2024-Present

**Consultant**

- Evaluate next-generation ultrasound-guided vascular access technology for epidural placement with focus on usability and performance testing
- Partner with engineering and product teams to inform design and development decisions, providing physician-driven insights that improve device ergonomics, safety features, and integration into standard anesthesiology practice

**PARTNERS INNOVATION FUND, MASSACHUSETTS GENERAL HOSPITAL**

2021-2023, 2018

**Consultant (company name confidential)**

- Created a financial model and investor presentation for active fundraising round involving a new drug
- Analyzed and synthesized clinical trial data, basic science concepts, and product market fit
- Crafted a regulatory strategy for this new drug in Phase II trials
- Assisted in raising seed capital for this company

**CAPITA3**

2019-2020

**Consultant**

- Advised early stage healthcare venture capital fund
- Screened and performed due diligence on potential investments in digital health, medical devices, and nutritional supplements
- Conducted expert calls for potential and active investments

**VAULT HEALTH**

2018

**Consultant**

- Curated product offerings and devised clinical pathways across five clinical indications for online men's health company

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**EDUCATION AND BOARD CERTIFICATION**

**AMERICAN BOARD OF ANESTHESIOLOGY**

- Board certified in Anesthesiology, 2022

**HARVARD BUSINESS SCHOOL**, Boston, MA

**MBA**, May 2017

- Co-President, Women in Investing

**WASHINGTON UNIVERSITY SCHOOL OF MEDICINE**, St. Louis, MO

**MD**, May 2017

- Gold Humanism Honor Society
- Launched disability education curriculum to improve student understanding regarding work with patients with physical or intellectual disabilities

**YALE UNIVERSITY**, New Haven, CT

**BS, Biomedical Engineering** with distinction, May 2010

- Tau Beta Pi Engineering Honor Society

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**ADDITIONAL INFORMATION**

*Board Service:*

- **Board Member, Harvard Business School Association of Boston:** Former Member of the healthcare and alumni outreach verticals, 2021-2023

- **Board Member, Medically Engineered Solutions in Healthcare (MESH) Incubator:** Co-led partnership between Massachusetts General Hospital and Harvard University to develop healthcare innovations. Managed team and operations, including recruiting departmental involvement, funding, and lab space, 2019-2023

*Presentations/Publications:*

- Gallin, Hilary, et al. "Simplified Enhanced Recovery After Surgery Intraoperative Fluid Management." *Journal of Surgical Research* 307 (2025): 14-20.
- Minehart, Rebecca D., and Hilary Gallin. "Postpartum hemorrhage: the role of simulation." *Best Practice & Research Clinical Anaesthesiology* 36.3-4 (2022): 433-439.
- Gallin, H. "Anesthetic Considerations Including Alpha-Gal Syndrome (Red Meat Allergy) in the Care of a Patient with Re- Recurrent Severe Mitral Stenosis and Large Pedunculated Mitral Valve Mass." 2019 American Society of Anesthesiologists Annual Meeting, October 19-23, 2019. Orlando, FL
- Gallin, H. "Bundle Branch Block Following Lidocaine and Neuraxial Anesthesia." 2019 Society for Obstetric Anesthesia and Perinatology Annual Meeting, May 1-5, 2019. Phoenix, AZ. Awarded Most Outstanding Case Report
- Gallin, H. "Creation of a Novel Disability Focused Clinical Skills Curriculum at Washington University School of Medicine (WUSM)." 2015 Annual Meeting of the American College of Surgeons Missouri Chapter. May 29-31, 2015. Lake of the Ozarks, MO
- Ge, R., Pejo, E., Gallin, H., Jeffrey, S., Cotton, J., and Raines, D. "The Pharmacology of Cyclopropyl-Methoxycarbonyl Etomidate: A Comparison with Propofol." *Anesthesia & Analgesia*. 118.3 (2014): 563-7.
- Pejo, E., Santer, P., Jeffrey, S., Gallin, H., Husain, SS., Raines, DE. "Analogues of Etomidate Modifications around Etomidate's Chiral Carbon and the Impact on In Vitro and In Vivo Pharmacology." *Anesthesiology*. 121.2 (2014): 290-301.
- Kobsa, S., Wu, G., Liu, B., Cohen, H.G., Swenson, E.S., and Saltzman, W.M. "Bioengineered Controlled Delivery System for the Treatment of Acute Liver Failure." 2011 Annual Meeting of the Society for Biomaterials. April 13-16, 2011. Orlando, FL
- Komotar, R "Co-Registration of Radiographic and Pathologic Infarct Territory in a Non-Human Primate Model of Stroke." *Neurological Research* 27(2005): 634-637