

Curriculum Vitae

John Conlon

Legal Points, LLC
136th S. 9th Street – Suite 102, Noblesville, IN 46060
jconlon@legalpointslc.com / jconlon@legalbillaudit.com
Tel. (317) 645-0587 Fax (317) 896-4552

Professional Experience

- Legal Points, LLC- Noblesville, IN (2009-Present)
- President & CEO
- Attorney at Law – Noblesville, IN (2009-2020)
- Safeco Insurance Companies – Indianapolis, IN
- Regional Managing Attorney (1997-2008)
 - Assistant Vice President & Manager – Litigation Department (1995-1997)*
 - Assistant Vice President & Manager – Env. Claim Department (1992-1995)*
- Great American Insurance Companies – Cincinnati, OH (1989-1992)
- Claim Counsel & Director – Litigation & Environmental Claims
- State of Indiana Office of Energy Policy (1988-1989)
- Interim Deputy Director for Environmental Affairs
- Attorney at Law – Indianapolis, IN (1983-1988)
- AMAX, Inc. – Indianapolis, IN (1975-1983)
- Legal and regulatory affairs work for 3rd largest (at the time) coal mining company in the U.S.

Education

Indiana University, B.S.

Indiana University, J.D.

* Positions were at American States Insurance Company which was acquired by Safeco Insurance Companies in 1997.

Law Licensures

State of Indiana – Attorney No. 3330-41,

Commonwealth of Kentucky – Attorney No. 14085

Admitted to practice before federal courts in Indiana and Kentucky and the 6th and 7th Circuit Courts of Appeals. Also admitted to practice before the U.S. Supreme Court.

Publications

Articles:

- *Dancing with the (Litigation Management) Stars Using Focused Litigation Plans*, Claims (Winter 2013).
- *Evaluating E-Billing Systems*, Claims (July 17, 2010).
- *Fleecing the Golden Goose*, Claims (July 8, 2009).
- *Defining the Practice of Law: Can Gray be Made Into Black & White?* Res Gestae 47 (Sept. 2003).
- *Are Advisory Opinions on Insurer Litigation Guidelines Ethical Trump Cards or Just a House of Cards?*, For The Defense, Defense Research Institute (Sept. 2002) as cited in Ian A. Stewart and Gregory K. Lee, *Conflict Awareness - Considerations Presented by Litigation Management Guidelines*, 51 For the Defense 6 (June 2009).
- *It's Time to Get Rid of the "Z" Words*, Res Gestae 50 (Feb, 2001) as cited in Alan K. Harris, *The Professionalism Crises – The Z' Words and Other Rambo Tactics*, 12 ABA Prof. Law. 2 (Winter 2001) at p. 12.
- *Life After Staff Counsel: Opportunities for Insurers & Defense Attorneys*, TortSource, American Bar Association, Vol. 1., No. 4 (Summer1999);
- *Insurer Litigation Guidelines: Attorney Ethical Considerations*, Res Gestae 40, (Oct. 1998) as cited in William G. Ross, *Ironic and Unnecessary Controversy: Ethical Restrictions on Billing Guidelines and Submission of Insurance Defense Bills to Outside Counsel*, 14 Notre Dame J.L. Ethics & Publ. Pol'y. 527 (2000), fn. 277 at p. 583.

Books:

- *How to Audit Legal Bills Like a Pro* (Barnes & Noble Press 2021)
- *Red Flags In Legal Bills: What Warning Signals Are Attorneys Sending?* (Barnes & Noble Press 2022)
- *The Definitive Guide To Resolving A Legal Fee Dispute With A Lawyer* (Barnes & Noble Press 2023)

- *The Art Of Hiring The Right Lawyer & Negotiating A Fee Agreement That Will Save On Legal Costs* (Barnes & Nobles Press 2024)

Memberships

Indiana State Bar Association – Vice Chair ISBA Ethics 2000 Project (2001); House of Delegates (2003 – present); Chair – Unauthorized Practice of Law Comm. (2003 – 2004); Chair – Legal Ethics Comm. (2004 – 2006); Chair - Special Comm. on Multi-Jurisdictional Practice (2007); Attorney Fee Bill Dispute Resolution Comm. (2009 – 2019); Member – Board of Governors (2010-2012); Chair - Special Comm. to Develop Paralegal Registration Rule (2014).

Awards: Presidential Citation for “outstanding contributions to the legal profession” (2003 & 2013).

Indiana Bar Foundation – Fellow.

Hamilton County, Indiana, Bar Association – Member.

Kentucky Bar Association – Member.

American Bar Association – Co-founder and first Vice Chair of TIPS Staff Counsel Committee.

Federation of Environmental & Toxic Tort Issues – Member and principal co-founder and first Chair of FETTI’s predecessor organization, The Midwest Environmental Claims Association.

Claims and Litigation Management Alliance – Fellow and member Environmental & Toxic Tort Committee.

Expert Opinions/Testimony Rendered In Past 5 Years

Expert opinions rendered in cases involving environmental contamination and toxic torts, construction defects, trusts and estates, legal malpractice, business disputes including intellectual property disputes, sexual molestation, real estate, employment discrimination, and bankruptcy in MI, WA, DC, DE, IN, KY, CA and OH.

- *Wolverine World Wide, Inc. v. The American Insurance Co., et. al.*, Case no. 1:19-cv-0010-JTN-ESC (USDC for WD MI 2020). Expert opinion on the reasonableness of \$40 Million in legal fees and costs for insured in civil and government environmental contamination cases. Also engaged to opine on the allocation of defense costs.
- *Socius Law Group v. 5229 University, LLC, et. al.*, Cause No. 20-2-13400-7- SEA Superior Court for the State of Washington for King County (2021). Opinion and deposition testimony over fees in a malpractice case involving a real estate dispute.

- *Rockhill Insurance Company v. Hoffman-Madison Waterfront, LLC, et. al.*, Cause No. 18-cv-02104-ABJ (USDC for Dist. Of Columbia 2021). Expert opinion and deposition testimony on reasonableness of \$5 Million in legal fees in a waterfront development case.
- *Lucky Break Wishbone Corp. v. Paul R. Rundle, et. al.* Cause No. 20-2-11143-1 SEA (Superior Court for State of Washington for King County 2021) Expert opinion in legal fee dispute in a legal malpractice case involving intellectual property dispute case.
- *Berg v. Bethel Sch. Dist.*, C18-5345 BHS (W.D. Wash. 2022) Expert opinion on the reasonableness of plaintiff legal fees in high profile sexual molestation case.
- *In re Klausner Lumber Two, LLC, Debtor*, Case No. 20-11518 (KBO) (Bankr. D. Del. 2022) Expert opinion on the reasonableness of legal fees in a bankruptcy case.
- *Commonwealth Bank & Trust Co. v. Charles Middleton, et. al.* Cause No. 16-CI-02566 (Circuit Court, Division 12, Jefferson County Kentucky 2021). Expert opinion on the reasonableness of legal fees in trust and estate case.
- *In the Matter of The Janet B. Berman Revocable Trust*, Cause No. 71C01-1808-ES-0000163 (Circuit Court, St. Joseph County, Indiana 2022) Expert opinion on the reasonableness of fees in trust and estate case.
- *State of Indiana, et. al. v. Ca-Clay Corp., et. al.*, Circuit Court for Perry County Indiana, Cause No. 62C01-2194-PL-000175 (2023). Expert Opinion on the reasonableness of fees in an environmental contamination case.
- *Dr. Elizabeth Schacht v. Dennis McDonough, Secretary, United States Department of Veterans Affairs*, U.S. Equal Opportunities Comm, Appeal No.2022001125 (Jan. 21, 2022). Opinion and testimony on the reasonableness of legal fees in an employment discrimination case.
- *Pacific Coast Highway Powersports, LLC v. Piaggio Group Americas, et. al.* Case No. 20STLC08166 Superior Court of The State of California, County of Los Angeles (2024). Expert opinion on the reasonableness of legal fees in a case involving a franchise dispute.
- *Mansfield Bronstein & Stone v. Star Lakes Assoc., Inc.* No. COCE24036017 Circuit Court of Broward County of the State of Florida (2024). Expert opinion on reasonableness of fees in fee collection case.
- *DeCarlos Family Law Group v. Tony Strickland*, No. 24STCP02188 Superior Court for the State of California, County of Los Angeles (2024). Expert opinion on reasonableness of legal fees in fee collection case.
- *Janet Louis Schmidt, et. al. v. Stokes McMillan Martinez, et. al.*, No. 2023-015113-CA-01 Circuit Court of Dade County of the State of Florida (2024). Expert opinion and arbitration testimony on reasonableness of fees in collections case involving a trust and estate matter.
- *Hayden Bowe v. Stephanie Cohen*, No. 2023-014431-CA23 Circuit Court of Dade County, State of Florida. Expert opinion of reasonableness of fees in collections case involving a business dispute.