

Darin M. Vercillo, MD

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For over 20 years I have enjoyed a career as a practicing physician, clinical leader, and healthcare technology executive. My ongoing work includes patient care, practice and hospital governance, and consulting with providers and healthcare executives. I am passionate about quality and scalable healthcare, effective communications, and leveraging resources for providers and patients alike.

PROFESSIONAL EXPERIENCE

Ensemble Health Partners

8/2024-present

Ensemble HP provides full-spectrum revenue cycle management services for healthcare systems of all sizes.

- Lead Physician Advisor

Doc-2-Doc

11/2024 - present

Doc-2-Doc is a physician-founded company dedicated to helping medical professionals address financial needs at all stages of training and practice.

- Independent Board Member

Internal Medicine Hospitalist

2006-present

- **Tanner Clinic**

2020 – 2025

Tanner Clinic is a physician-owned, multi-specialty organization in Davis County, Utah.

- Hospitalist Group Medical Director (2020-2025)

- **Davis Hospitalist Group**

2006 – 2025

Holy Cross Davis Hospital is a regional medical center owned by Common Spirit Health.

- Internal Medicine Hospitalist, Medical Director (2006-2025)
- Committee involvement: Controlled Substances, Stroke, Medical Staff Quality, Bylaws, HIS/UR
- Chair of Medical Services (2008-2012), Medical Executive Committee (2008-2012, 2020-2021)
- Board Member, Physicians Group of Utah (2009-2010)
- Medical Director, Iasis Utah Market, Hospitalist Division (2008-2010)
- Vice-Chair of Medical Services (2006-2008)

ABOUT Healthcare

5/2021 – 8/2024

ABOUT Healthcare provides technology solutions and services to hospitals, clinics and post-acute care facilities across the United States.

- Chief Medical Officer- *Directed clinical aspects of products, services and analytics provided by ABOUT and subsidiary companies. Member of executive leadership team. Develop thought leadership. Collaborate with sales team to develop new and existing clients.*

Central Logic Healthcare

8/2007 - 5/2021

Central Logic was a leading provider of hospital patient access technology. It was acquired by Rubicon Technology Ventures in 2020 and reformed as ABOUT Healthcare. Additional acquisitions followed.

- Chief Medical Officer (2012-2021)- *Directed clinical aspects of products, services and analytics. Member of executive leadership team. Developed thought leadership. Collaborated with sales team to develop new and existing clients.*
- Co-founder and CEO (2007-2012)- *Oversaw vision, growth, operations, fundraising, partnerships.*
- Becker's 112 healthcare entrepreneurs to know.

TheraDoc, Inc.

4/2004 - 2/2007

TheraDoc (acquired by Hospira) is a healthcare software company focused on clinical surveillance.

- Physician Knowledge Engineer, Interim Chief Medical Officer- *Oversaw physician knowledge contributors and content development.*

University of Utah

Health Sciences Center

1998 - 2005

- Information Technology Services (clinical systems consultant)
- Office of Mission-Based Management (physician logistics, credentialing)
- School of Medicine (curriculum systems design)

Department of Internal Medicine

2000 - 2003

- House staff physician (internship/residency), University Hospital, LDS Hospital, SLC VA Hospital

Consultative and Other Medical Directorships

- Medical Legal Analyst, Expert Witness (2017-present)
- Medical Director, Grifols, Clearfield, Utah (2013-2016)
- Medical Director, Community Nursing Services (2009-2011)
- Medical Director, Image Medical (2007-2010)

Clinical Credentials/Licensure (*all current*)

- Board certification: American Board of Internal Medicine (recertified 12/2024)
- Medical license: State of Utah
- ACLS certification, DEA certification

Professional Affiliations

- Utah Medical Association
 - Delegate: Tanner Clinic/Davis County
- American Medical Association
- American College of Healthcare Executives
- National Association of Latino Healthcare Executives

Government Appointments

- Utah State Advisory Committee on Controlled Substances (2010-2018)

ACADEMIC

University of Utah and Associated Hospitals

2000 - 2005

- Department of Medical Informatics, NIH Fellow (2003-2005)
- Department of Internal Medicine, Resident (2000-2003)

University of Utah School of Medicine, Doctor of Medicine

1996 - 2000

Brigham Young University, BA Fine Arts

1988 - 89, 1991 - 95

(Proselyting mission with The Church of Jesus Christ of Latter-day Saints in Argentina 1989-1991)

SELECTED PUBLICATIONS, LECTURES

Publications, Citations, Honors

- Yost C, Vercillo D, Abuqare A, et al. (2023, Apr). Pleural and Pericardial Effusion With COVID-19 and Systemic Lupus Erythematosus and Its Recurrence: A Case Study. *Cereus journal of Medicine*, 4(15), e37988.
- Baldrige Foundation Monthly Leadership Dialog (podcast), 11/2021-12/2023.
- Technology Innovation for Staffing Shortages and Patient Access. *Healthcare IT News*, 3/22/2022
- What a three-hour transfer process with a decompensating patient taught me. *Medical Economics*, 1/6/2020.

- Large Vessel Occlusion (LVO) and Transfer Outcomes. Letter to Editor, *Circulation*, 3/2019; LinkedIn Hard Cases, 4/2019.
- Legislative Update, Utah Controlled Substance Advisory Committee, 1/2018.
- The Power of Predictive Analytics, *Becker's Hospital Review*, *cit.* 11/2017.
- Value-Based Care Needs Purposeful Health IT Interoperability. *Infrastructure*, *cit.* 11/2016.
- Collaboration of Data Key for Healthcare Interoperability. *Electronic Health Reporter*, *cit.* 4/2016.
- A Simple Way to Boost HCAHPS Scores. *Dataguide*, *cit.* 1/2014.
- Making Data Visibility a Priority in Hospital Patient Flow Management. *Becker's Hospital Review*, 6/2012.
- Length of Stay: Managing the Global Metric. *Health IT Outcomes*, 3/2012.
- Abstract: A Novel Algorithm for Scoring Heart Failure and Transplant Patient Daily Progress. 2005.
- Medical student database development: a model for record management in a multi-departmental setting, Vercillo DM, Holmes KC, Pingree MJ, Bray BE, Lincoln MJ. *Proc. AMIA Symposium*. 1999: 979-83.

Lectures

- National Patient Flow Summit, keynote addresses, sessions, panels. 2011-2020.
- Improving Patient Care with Visibility and Analytics (Webinar Series). 2014-2017.
- Population Health Management Strategies, Vercillo, DM, Harrington, M. 2014-2015.
- HIMSS Greater Illinois Chapter, Patient Flow and Transfers. 1/2013.
- IHT2 Regional CIO/CMIO Conference, panelist. 2012.
- HP National Healthcare Elite Partners Meeting, keynote address. 2011.
- Improved Care through Patient Transfers, Vercillo, DM, Jordan SA. 2007-2009.
- National Conference of Transfer Center Administrators, keynote address. 2009.
- Medical Spanish and Hispanic medical understanding. 1997-2000.

PERSONAL INTERESTS

Family, Religion, Community, Aviation (Private Pilot), Entrepreneurship, Skiing, Cycling, Classical guitar, Language studies.