

## Marc E. Schneider

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### INVESTMENT AND CORPORATE FINANCE EXPERIENCE

- 2014 to Present **Twelve Lions Capital** New York, New York  
*Founder*  
Financial advisory and investment management consulting firm.  
**Dillon Hill Capital** – Consulting to family office. Investment advice on equity and fixed income investments.  
**Expert Witness and Litigation Support** – Retained by McGuire Woods on behalf of the Brinks Company to provide expert opinions on economic damages related to its legal claims against Chubb European Group Limited and Certain Underwriters at Lloyd's London. Provided expert witness report as part of case pending in the United States District Court and opined on valuation of past dated accounts receivables, expert report, and rebuttal to defendants' experts' reports.  
**Gerson Lehrman Group** – Council Member providing expert advice on distressed and fixed income investing. Presented live and webinar case studies on Hexion and Claire's to Gerson Lehrman Group's clients.  
**Guidepoint** – Moderated teleconferences with subject matter experts from Guidepoint's network.  
**Young America Capital** – M&A, restructuring and capital raising services.
- 2004 to 2014 **Avenue Capital Group** New York, New York  
*Managing Director, Avenue Europe*  
Senior investment professional responsible for all of Avenue Capital's European funds' investments in the basic materials sectors.  
Invested \$2 billion in over 50 distressed situations over 10 years primarily in the EU. Generated consistent and high returns through multiple credit cycles.  
Significant experience in leading cross-border restructurings.  
Managed team of junior analysts dedicated to the basic materials sectors.  
Joined Avenue's European business at inception in 2004. Instrumental in building the business to \$5 billion of AUM.
- 2003 to 2004 **Consulting**, New York, New York  
**Avenue Capital** – Assisted Avenue Capital in analyzing distressed corporate securities with a focus on bankrupt building products companies.  
**Littlejohn & Co.** – Represented the private equity group Littlejohn & Co. in the sale and liquidation of the various operating businesses of Pameco, a national HVAC distributor.
- 1997 to 2002 **Salomon Smith Barney** (purchased **Schroder & Co Inc.** in 2000), New York, New York  
*Director, Investment Banking Department, Consumer Group (2000 – 2002)*  
Calling officer focused on global homebuilders and manufacturers of building products and construction materials. Experience in cross-border mergers and acquisition transactions, equity and debt capital market offerings and cross-coverage with commercial bankers.  
*Vice President, Investment Banking Department Industrial Manufacturing Group (1997 – 2000)*  
Responsible for marketing and execution of M&A and capital raising transactions.
- 1995 to 1997 **Rodman & Renshaw, Inc.** New York, New York  
*Associate Director, Investment Banking*  
Responsible for executing equity, debt and M&A transactions for small to mid-capitalized companies.

## LEGAL AND OTHER EXPERIENCE

- 1994 to 1995 **Otterbourg, Steindler, Houston & Rosen, P.C.** New York, New York, *Associate*  
Represented lending institutions in asset-based financing transactions.
- 1992 to 1993 **Stroock, Stroock & Lavan, New York, New York, Associate**  
Worked on corporate finance and mergers and acquisitions transactions.
- 1990 to 1992 **Cravath, Swaine & Moore, New York, New York, Associate**  
Represented financial institutions in syndicated loan transactions, sale-leaseback transactions and corporate finance transactions.
- 1985 to 1988 **Cushman & Wakefield of Florida, Inc.** Miami, Florida, *Associate*  
Represented owners, tenants and buyers in commercial and industrial real estate transactions.

## EDUCATION

- 1986 to 1989 **University of Miami School of Law, Coral Gables, Florida**  
J.D., magna cum laude, 1989  
Order of the Coif; Top 5%; Law Review Editorial Staff; Deans List six semesters; American Jurisprudence Awards.
- 1981 to 1985 **Lehigh University, Bethlehem, Pennsylvania**  
B.S., Industrial Engineering, 1985

## PUBLICATIONS

- September 2016 **Exciting Times Ahead for Distressed**, Alt Credit Intelligence, September 2015 Issue 17  
Overview of the current market for distressed investing
- March 2016 **The Falling Knife: Can Investors Time the Distressed Cycle**, Harvest  
(<https://www.hvst.com/posts/the-falling-knife-can-investors-time-the-distressed-cycle-EvrT9pke>),  
Outlook for distressed investment cycle
- February – March 2016 **Applying Fundamental Analysis to Distressed Investing**, Harvest  
(<https://www.hvst.com/posts/applying-fundamental-analysis-to-distressed-investing-part-1-of-3-wV2TBVvR>)  
Overview of distressed investing strategy and process
- 2015 **Opportunities in Distressed Investing**  
Overview of distressed investing

## MEDIA

- February 2023 **A Cause For Distress**, Interview of Dominique Mielle author of Damsel in Distressed for the New York Alternative Investment Roundtable  
<https://ny-alt.org/2023/02/25/nyair-episode-91-2023-a-cause-for-distress/>

## OTHER

- 2005 – Present **The New York Alternative Investment Roundtable**, New York, New York  
Management Committee  
Treasurer
- 2019 – Present **Bet-Torah Synagogue**, Mount Kisco, New York  
Ritual Committee
- 2015 – 2018 **Scarsdale Synagogue Temples Tremont & Emanu-El**, Scarsdale, New York  
Finance Committee
- 2004 - 2007 **Edgemont Union Free School District**, Scarsdale, New York  
Board of Education Member