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Selected Achievements

Technical/Quality/Environmental

- Retained as independent expert witness for defendant- (vehicle manufacturer) and plaintiff side on 4 continents
- Appointed as Independent Expert Witness (Referee) by Higher Regional Court Thueringen, Germany
- Prepared analysis for a client's defence to save multi-billions of dollars
- Prepared independent expert witness reports related to emission defeat devices and vehicle defects. The reports informed courts in USA and Australia
- In my first case, a $120M settlement was awarded to clients only 4 weeks after my report about the defendant's expert report was served to the court
- Reports in my second case resulted in a case with a landmark judgement for clients worth up to $2B
- Another report saved a client millions of dollars that otherwise would have been spent on a class action without merits
- Invented retrofittable air cleaning system
- Invented retrofittable cylinder deactivation system
- Invented heat management system that significantly reduces NOx emissions and CO2
- Invented a new waste heat recovery system that reduces vehicle fuel consumption and CO_2 emissions by over 8%, with further reductions of regulated emissions, reduced wear and increased engine performance
- Invented a low cost tilting control system that enables a new generation of ultra efficient cross over vehicles that combine the best of both worlds: fun to ride, easy to park and cost effective as a scooter and safe, comfortable and serviceable as a car
- Initiated cost neutral calibration change resulting in fuel savings for the Ford fleet of more than 15 million litres per year
- Holding 23 granted patents
- Filed further 26 patent applications, many of them still being examined
- Won 14 awards and nominated for further 11 awards (national and international)
- Achieved NATA- and ISO 17025-2005 accreditation for emissions testing, became NATA signatory, and achieved ISO 9000 and ISO14001 accreditation
- Specified lab features for the leading Emissions- and Environmental test facility in the southern hemisphere based on Best Practise Benchmarking of over 50 laboratories
- Introduced patented benchmarking process for competitor vehicles that enabled the implementation of best practice calibration processes

Leadership/Teaching

- Developed training about the process of systematic inventing so that anyone can make their own inventions
- Managed team of 45 development engineers and technicians
- Recruited over 10 professional engineers and coached them so that most of them were promoted soon
- Established a new learning framework called Value Based learning (VBL) that creates real economic value during a unit by tackling currently unsolved problems. It results in inventions, the creation of new businesses and enhances student engagement and satisfaction.
- Developed and implemented a framework for business reengineering that led to operational efficiency improvements of over 50% in several cases
- Initiated and supervised over 60 student projects (higher degree by research and undergraduate)
- Developed 2 new units for postgraduate students
    - Automotive Drive Trains (Internal Combustion Engines)
    - Chassis & Suspensions (Vehicle Dynamics)
- Initiated and organised two International Clean Vehicle Conferences

Commercial/Strategic

- Negotiated licensing agreement with major vehicle manufacturer
- Contributed significant parts to the ACART (Advanced Centre for Automotive Research and Testing) business plan that secured a $6.7 million grant from the Victorian Government for Ford and the University of Melbourne
- Increased lab utilisation by 93% without additional hiring
- Increased the income from external customers by over 10 times and increased the number of external customer contacts by more than 5 times.
- Built strategic partnership with supplier by building a show case lab resulting in $1 million cost saving (in Germany)
- Increased Emission Lab utilisation by 50%, worth US$900,000 per year, with 30% less staff (in Germany)
- Reduced annual requirements for Conformity of Production emission testing by 50% worth US$1 million (in Europe)
- Introduced Best Practice Prototype Process leading to 30% reduced prototype- and testing costs per engine program worth US$1.2 million per year (in Europe)
- Presented inventions to around 100 companies in over 20 different countries, including over 40 vehicle manufacturers
- Saved $2 million investments by transferring redundant but state of the art facilities from Europe to Australia

Work History	***Job Title & Responsibilities***
12/2006 – present	**Ino8 Pty Ltd, Australia,** start-up company to develop and commercialise several inventions to reduce emissions and fuel consumption, and to improve vehicle safety, firstly part time in parallel to the employment at Ford and Deakin University and full time since 09/2014

Company Founder and Managing Director, part time until 09/2014

- Providing independent expert witness reports and consultation for defendants and plaintiffs
- Developing retrofittable air cleaning system
- Developing retrofittable NOx reduction system for Diesel engines
- Developing retrofittable cylinder deactivation system
- Developing and commercialising OVER8™ heat management system
- Developing low-cost renewable energy storage concept
- Developing new generation of ultra-efficient cross over vehicle between bike and car with 3 wheels that combines the best of both worlds: fun efficient, affordable and small as a bike and safe, comfortable and serviceable like a car
- Developing Safe8™ rapid balance control system
- Developing affordable variable compression ratio system

12/2015 – 06/2020 **Steinbeis-Transferzentrum Ino8 Germany, Steinbeis Transfer GmbH, Germany,** start up to commercialise several inventions in Europe
Founder and Manager

03/2009 – 09/2014 **Deakin University, School of Engineering, Geelong, Australia**
Senior Lecturer, units taught as unit chair:

- Automotive Drivetrains (Internal Combustion Engines)
- Automotive Product Development
- Heat Transfer
- Research and Design Project Management
- Developing Innovations
- Chassis and Suspension (Vehicle Dynamics),
- Final Year Engineering Project 1 and 2
- Units supported as lecturer:
    - Quality and Lean Manufacturing
    - Management Fundamentals for Engineers and Scientists

09/2004 – 01/2009 **Ford Motor Company of Australia Ltd**
Supervisor, Emission & Environmental Lab, Product Development

- Managed team of 45 engineers and technicians
- Operation of emission lab and environmental wind tunnels
- Responsible for emission & fuel economy certifications for internal and external customers for global markets
- Ensuring compliance with ISO 17025, ISO 9000 and ISO 14001 quality standards
- Responsible for capital investments of $16 million
- Providing advice regarding state of the art vehicle- and powertrain design features to improve fuel economy & emissions
- Responsible for electrical maintenance of the proving ground

08/1990 – 08/2004 **Ford Werke AG, Cologne, Germany,**

Product Development

08/2001 – 08/2004 **Supervisor**
Fuel Economy & Emission Development Lab,
Vehicle Engineering

- Supervised team of 20 engineers and technicians.
- Operated facility worth US$ 15 million
- Responsible for capital investments of US$2 million
- Conducted fuel economy homologations
- Managed ISO 9001 and ISO14001 quality audits
- Technical Specialist function related to vehicle fuel economy
- Instituted fuel economy benchmarking- and development process
- Introduced in-depth quality control process for press cars

03/1999 – 07/2001 **Senior Engineer**
As above

09/1998 – 02/1999 **Calibration Liaison Engineer with Robert Bosch GmbH, Power-train Systems Engineering**

- Presented best practises to management teams
- Planned development trips and drive-appraisals worldwide
- Conducted vehicle evaluations
- Provided direction and guidance to external suppliers like Bosch and TWR
- Established objectives for driveability and performance feel
- Developed power-train control calibrations including sign-off

09/1997 – 08/1998 **Component Engineer, Engine Engineering**

- Defined technical concepts of mass-production components.
- Released and signed-off for production
- Led cross-functional Simultaneous Engineering Team.
- Developed Failure Mode & Effect Analysis (FMEA)
- Administered Advanced Product Quality Planning Process
- Commissioned and analysed CAE-studies
- Presented concepts and status reports to higher management and external partners

01/1995 – 08/1997 **Lead Program Engineer, Engine Engineering**

- Developed design assumptions and features lists
- Represented Engine team in Vehicle Development team
- Led cross-functional problem solving teams from several countries and organisations
- Led program gateway and quality reviews
- Estimated development resources and cost assumptions
- Managed change control
- Established and controlled timing plans and work plans

08/1990 – 12/1994 **Design Verification Engineer, Engine Engineering**

- Established & controlled work- and test-plans for design verification for international team located in the UK, Japan and Germany
- Managed scarce resources like prototype-vehicles and -engines
- Represented Engine-Team in various Vehicle-Launch-Teams
- Developed new customer representative durability test methods and procedures
- Enhanced Knock Intensity- and Pre-Ignition calibration- and test processes

Education

2013 **PhD,** Deakin University, Australia, Fuel Consumption- and Emission Analysis of Exhaust Heat Recovery Systems

2011 **Graduate Certificate of Higher Education (GCHE)**, Deakin University, Australia

2001 **Master of Business Administration (MBA)**, Henley Management College, Henley, UK

Research project

2001 Managing change: Reengineering projects to improve efficiency and quality in the Fuel Economy and Emissions Laboratory (FEEL) at Ford

1990 **Dipl. Ing. (equivalent to MSc) Mechanical Engineering** with focus on energy- and environmental systems, University of Siegen, Germany

Research projects

1988 Energy analysis of multivalent heating systems

1989 Energy balances for a turbo charged Diesel engine with direct injection, comparison of simulation / measurements

1990 Heat rate- and energy balance analysis for a Diesel engine with direct injection at low load operation

Affiliations

- Association of Publicly Certified and Qualified Experts, Germany (BVS e.V.) https://www.bvs-ev.de/en
- Asia Pacific Institute of Experts (APIEx) https://apiex.org/2015-07-17-09-48-11/userslist/1-member-listing?cb_country=Australia&cb_fieldsofexpertise=automotive
- European Expertise & Expert Institute (EEEI)
- International Association of Arson Investigators (IAAI) https://www.firearson.com/
- Federal Association of German Experts and Assessors (BDSF e.V.)
- Forensic Engineering Society of Australia https://fesoai.wildapricot.org/
- Society of Automotive Engineers Australasia (SAE-A)
  - Fellow 2012
  - Director from 2011 to 2014
  - Chief Delegate for Deakin University from 2009 - 2014
- Society of Automotive Engineers (SAE USA)
- VDI: Association of German Engineers (Verein Deutscher Ingenieure)
- Austrian Society of Automotive Engineers (ÖVK)
- German-Australian Chamber of Industry and Commerce (GACIC)
- Victorian Automotive Chamber of Commerce (VACC)

- Capricorn Society (Australasia's largest automotive cooperative)
- Australasian Association for Engineering Education (AAEE) (until 2014)
- Emission lab working group of German car manufacturers (until 2004)
- FCAI (Federal Chamber of Automotive Industries) Inter-Industry Correlation Committee (2004 – 2008)
- Research Association for Combustion Engines (Forschungsvereinigung Verbrennungsmaschinen) FVV (until 2004)
    - Planning Group 6 – Emissions
    - Planning Group 2 – Thermodynamics

Languages

- English, fluent
- German, fluent

Other

2014 Listed in Marquis "Who's Who in the World" 2014, USA

1996 – 2004 Owner of business related to the planning and installation of water supply systems, waste water systems, solar systems, heat pumps and combustion heating systems

Competed in professional off-road motorcycle racing with following achievements:

- Two gold medals at the team world championship (ISDE)
- Winner of a world championship race
- German national champion

Awards

1. IEOM Distinguished Leadership Award, IEOM Society International, 2022
2. "Start-up Jiangsu" Technology Entrepreneurship Competition, 2nd Prize, Jiangsu Province, 2018
3. 2nd Innovation & Entrepreneurship International Competition Shenzhen, China, 2018, 3rd Prize Australian Division
4. 1st Innovation & Entrepreneurship International Competition Shenzhen, China, 2017, 2nd Prize Australian Division
5. Pivot Pitch, Geelong, 2016
6. The Popular Science Invention Award 2012, USA. The Popular Science Magazine was founded in 1872 and is now translated into over 30 languages in at least 45 countries
7. The Australian Innovation Challenge 2012, category "Backyard Innovation", sponsored by the Australian Government
8. The $50,000 I.T. Invention Test 2012, category "Best entry from a business in the Geelong region", ICT Geelong
9. The Automotive Engineering Excellence Awards in Gold (1st prize) from the Society of Automotive Engineers Australasia, 2011
10. Victorian Engineering Excellence Awards – Chairman's Recognition Award for Research & Development / Innovation from Engineers Australia, 2011
11. Deakin Universities Vice Chancellor Award for Outstanding Achievement in Research Innovation, 2011

12. Bendigo Inventor Awards 2011 – Technology Award, selected from 170 applicants from Australia and overseas
13. Safe the Planet Award, City of Greater Geelong, Geelong Researcher of the Year Award 2011
14. Fresh Science Award, together with 15 researchers out of 72 nominations from around Australia, 2011
15. AMPlify Technology on Tap: finalist, selected from over 80 scientists from Australia, 2011

Awards - Finalist

1. Win-in-Suzhou Start-up Competition, Oceania, Suzhou, China, 2017
2. South Australia's Low Carbon Entrepreneurs Prize, 2016
3. Hello Tomorrow Challenge, Paris, France, 2016
4. The First Innovation competition of International Talents, Shenzhen, China, 2016
5. Win-in-Suzhou Start-up Competition, Oceania, Suzhou, China, 2016
6. Ferchau Innovation Price, Germany, 2013
7. The Australian Innovation Challenge 2013, Category "Manufacturing and hi-tech design"
8. Rolex Award 2012, Rolex, Switzerland, out of 3,512 applications from 154 countries
9. Safe the Planet Award, City of Greater Geelong, Geelong Researcher of the Year 2012
10. Eureka Prize for Innovative Solutions to Climate Change - New South Wales Department of Environment, Climate Change and Water, 2011
11. The Australian Innovation Challenge – Awards, 2011

Conference Organisation

Initiated, planned, and managed the following conferences:

1. 2nd International Clean Vehicle Conference, Deakin University, Geelong, 2011
2. International Clean Vehicle Conference, Deakin University, Geelong, 2010

Key Note Speeches

1. Digitalization Supply Chain Conference, Malaysia, July 2023 (invited)
2. First Australian Conference on Industrial Engineering and Operations Management, Sydney, Australia, December 20-22, 2022
3. Geelong Innovation Expo, May 2013, "Innovative Vehicle Concept"
4. Geelong Business Network Forum, February 12, 2013
5. "The importance of advanced test processes to reduce emissions and fuel consumption", ICSAT conference, Melbourne, 2008

Journal Reviewer

1. Fuel: the science and technology of fuel and energy, A*
2. Tribology Letters, A*
3. International Journal of Hydrogen Energy, A

4. Multiple reviewer for SAE (conference and journals)
5. International Journal of Powertrains
6. International Journal of Vehicle Systems Modelling and Testing (IJVSMT).
7. International Journal of Vehicle Performance (IJVP).
8. International Journal of Alternative Propulsion (IJAP)

Patents - Granted

1. Heat management system and heat management process of combustion engine CN110023607B, China, 03/08/2021
2. Tilt control for tilting vehicles, India, 340067, 1/7/2020
3. Tilt control for tilting vehicles, EP3192730B1, 25/3/2020
4. Oil lubrication system, Patent No. EP 2 409 005 B1, 15/8/2018
5. Process and device for lubrication of rotating and oscillating components, DE 102009013943.5, 15/8/2018
6. Heat insulated system for lubrication of rotating and oscillating components of a vehicle, US 10,001,038 B2, 19/06/2018
7. Heat insulated system for lubrication of rotating and oscillating components of a vehicle, China 201480010506.9, 12/06/2018
8. Heat management system and heat management process of combustion engine, DE 10 2016 113 394 B3, 19/10/17
9. Heat insulated system for lubrication of rotating and oscillating components of a vehicle, EP 2 959 123 B1, 6/9/17
10. Heat insulated system for lubrication of rotating and oscillating components of a vehicle, Japan, 6152430, 2/6/2017
11. Tilt control for tilting vehicles EP2628672B1 19/4/2017
12. Process and device for leakage detection in a vehicle lubrication system, EP2751397B1, 18/11/2015
13. Method and apparatus for oiling rotating or oscillating components, US8978613B2, 17/03/2015
14. Method and apparatus for oiling rotating or oscillating components, Japan, 5656970, 05/12/2014
15. Tilt control for tilting vehicles, China ZL201080040011.2, 10/12/2014
16. Method and apparatus for oiling rotating or oscillating components, Australia AU2010224799 B2, 10/09/2014
17. Method and apparatus for oiling rotating or oscillating components, China ZL201080012734.1, 25/12/2013
18. Tilt control for tilting vehicles EP 2475570 B1, 03/07/2013
19. Will, K.; Will, F.: Elastic buckling spring rod DE102005 036701U1, 20/02/2013
20. Process to manufacture a combustion engine EP 1 591 639 B1, 18/10/2010
21. Assembly process for a shaft bearing DE 10 2008 030 897B3, 13/08/09
22. Process to determine the cylinder position of a combustion engine EP1533508B1 11/04/2007
23. Will, F.; Hoeren, A.; Klein, C.: Improvement of repeatability for fuel consumption measurements through normalising EP1538426B1, 03/01/2006

Patent Applications – most still pending

1. Heat management system and heat management process of combustion engine, China, 202111019152.2 filed 1/9/21
2. Heat management system and heat management process of combustion engine EP17739966.4, Europe, filed 20/02/2019
3. Heat management system and heat management process of combustion engine, India, "TEMP/E-1/6720/2019-DEL" filed 18/02/2019
4. Heat management system and heat management process of combustion engine, US16/319,463, filed 21/01/2019
5. Heat management system and heat management process of combustion engine, PCT/EP2017/067709, 13/07/2017
6. Heat management system and heat management process of combustion engine, DE 10 2016 107 663.5, 25/04/2016
7. Heat insulated system for lubrication of rotating and oscillating components of a vehicle, India, 2416/MUMNP/2015, 20/8/15
8. Heat insulated system for lubrication of rotating and oscillating components of a vehicle, PCT/EP2014/053639 25/02/2014
9. Oil lubrication system with accelerated warm up through the cooling system, DE10 2013 101 844.0, filed 25/02/2013
10. Process and device for leakage detection in a vehicle lubrication system, patent application no. PCT/EP2012/066882, filed 30. August 2012
11. Method and apparatus for oiling rotating or oscillating components, India 7136/DELNP/2011, filed 19/09/2011
12. Process and device for leakage detection in a vehicle lubrication system, patent application no. DE 10 2011 053 176.9, filed 31/08/2011
13. Process and device for oil lubrication of rotating and oscillating components, patent application no. DE10 2011 053 175.0, filed 31/08/2011
14. Tilt control for tilting vehicles, patent application no. PCT/EP2010/063040 filed 06/09/2010
15. Tilt control for tilting vehicles, provisional Australian patent application no. 2009904277 filed 8 September 2009
16. Rotary slide valve for a motor vehicle DE102005000034.7 filed 15/04/2005
17. Method to optimise the calibration of a combustion engine EP 05102151.7 filed 18/03/2005
18. Exhaust gas aftertreatment system with optimized exhaust gas flow DE102004000066A1 filed 21/12/2004
19. Will, Frank; Hoeren, Alexander, Method to operate a vehicle on a chassis roll EP1 672 348 A1 filed 14/12/2004
20. Flexible connecting rod DE102004000029A1 filed 6/09/2004
21. Process to ventilate a crank case of a combustion engine and combustion engine to implement such a process EP04104066.8 filed 25/08/2004
22. Crank shaft mechanism DE 102004000027A1 filed 23/08/2004
23. Rheological control of an engine cooling EP04104034.6 filed 23/08/2004
24. Exhaust gas regeneration DE 10 2004 031 365.2 filed 29/06/2004
25. Multi-cylinder combustion engine and method for partial de-activation of multi -cylinder combustion engine EP 1 522 701 A1 filed 9/10/2003
26. Process to de-throttle a combustion engine and de-throttled combustion engine EP1 520 965 A1 filed 2/10/2003

Publications

Journals / Conferences

1. Will, F, Wang, H., Gaojian, L., Guohua, L.: OVER8™ - Affordable thermal management innovations to achieve the 2020 fuel consumption limits in China, 39. Vienna Motor Symposium, 2018, Fortschritt Berichte VDI Series 12, No. 807
2. Will, F.: Defeat Devices – How To Identify Potential Emission Defeat Devices In Vehicles And How To Avoid Them, F2016-ETS-031, Fisita congress, Busan, 2016
3. Mark Richardson, Frank Will, Robbie Napper, Car design for distributed microfactory production, Australian Transport Research Forum, 2015
4. Will, F., Rottenwoehrer, S.: Design And Simulation Of Electro-Rheological Dampers For A Tilting Three Wheeled Vehicle, F2014-IVC-051, FISITA congress, Maastricht, 2014
5. Will, F.: Value Based Learning – A New Learning Framework To Create Economic Value During The Learning Process, F2014-EDU-003, FISITA congress, Maastricht, 2014
6. Amini, A., Cheng, C., Naebe, M., Church, J., Hameed, N., Asgarid, A., Will, F.: Temperature variations at nano-scale level in phase transformed nanocrystalline NiTi shape memory alloys adjacent to graphene layers, Nanoscale, 2013 DOI: 10.1039/c3nr01422c
7. Amini, A., Hameed, N., Church, J., Cheng, C., Asgari, A., Will, F.: Effect of graphene layers on the thermomechanical behaviour of a NiTi shape memory alloy during the nanoscale phase transition, Scripta Materialia 68 (2013) 420–423
8. Amini, A; Will F.: Effects of dynamic loading on nano-scale depth-recovery and damping property of single crystal CuAlNi shape memory alloy Journal of Alloys and Compounds, Journal of Alloys and Compounds, JALCOM-D-12-03343R1
9. Will, F.: Fuel conservation and emission reduction through novel waste heat recovery for internal combustion engines, Fuel 102 (2012) 247–255
10. Will, F.: Comparison of advanced waste heat recovery systems with a novel oil heating system, JSAE 340-20125379, presented at the JSAE Congress Japan 2012 and also published in International Journal of Automotive Engineering
11. Will, F., Mayson, D.: Combustion Simulations for a Self Controlling Variable Compression Ratio Connecting Rod, SAE 2012-01-1154
12. Will, F., Davidson, J., Couchman, P., Bednall, D.: Tomorrow's Car – for today's people: can tilting three wheeled vehicles be a solution for the problems of today and the future?, SAE 2011-28-0001, APAC16 Conference, Chennai, October 2011
13. Will, F., Boretti, A.,: "A new Method to warm up Lubricating Oil to improve Fuel Economy", SAE 2011-01-0318, presented at SAE World Congress, also published in SAE International Journal of Engines, June 2011,
14. Will, F.: A novel exhaust heat recovery system to reduce fuel consumption, F2010A073, FISITA conference Budapest, Hungary June 2010
15. Will, F.: "Tomorrow's Car": Deakin Universities new cross vehicle that combines the best of 2 worlds F2010B051, FISITA conference Budapest, Hungary June 2010
16. Will, F.: Normalisation of fuel consumption tests, 23rd ARRB Conference – Research Partnering with Practitioners, Adelaide Australia, 2008
17. Boretti, A.A. *, 2Will, F., 1Watson, H.C., 1Brear, M.J., 1Dingli, R., 2Voice, G. (1 University of Melbourne, AUSTRALIA, 2 Ford Motor Company of Australia, Australia): Comparison of static and dynamic engine models on the transient performance of a passenger vehicle powertrain, FISITA congress Munich, F2008-12-287

18. Boretti, A. A., F. Lodi, H. C. Watson, M. J. Brear, R. Dingli, S. H. Jin, G. Voice, F. Will, “Experimental and numerical analysis of engine gas exchange, combustion and heat transfer during warm-up”, SAE 2008-01-1653
19. Will, F., McKeown, J., Nutter, L., Laing, K.: Euro 3 emissions testing and equipment requirements, Autoengineer October 2007, p23 – 28
20. Will, F.: Emissions–testing, the specifics, Greenfleet Emerging Transport Technology Conference, Adelaide, October 2007
21. Will, F.: Advanced Research Test Facilities: Methods to improve the value of emissions tests, SAE-Australasia, Road Transport Engine Emissions Course, Melbourne, July 2007
22. Will, F., Brear, M.: The ACART Environmental, Diesel Vehicle and Large Engine Emission Testing Facility, SAE-Australasia Powertrain Seminar, Melbourne, June 2007
23. Will, F.: A new vehicle concept for sustainable mobility – OzKar, CAST CRC conference, "On the Pathway to Adoption", Sunshine Coast, July 2006
24. Ruppert, J., Will, F.: Accurate test chambers, Automotive Technology International May 2004

Submissions

1. Will, F.: Submission to the Public Consultation on the Discussion Paper “Establishment of the Industry Skills Fund”, September 2014
2. Will, F.: Submission to the Public Consultation on the Draft ERA 2015 Submission Documents, February 2014
3. Will, F.: 3rd Submission to the Review of the Australian Automotive Manufacturing Industry, Response to the Position Paper, February 2014
4. Will, F.: 2nd Submission to the Review of the Australian Automotive Manufacturing Industry, Response to Preliminary Findings Report, January 2014
5. Will, F.: Submission to the Review of the Australian Automotive Manufacturing Industry, December 2013
6. Will, F.: Submission for the public discussion paper "Vehicle Fuel Efficiency – Potential measures to encourage the uptake of more fuel efficient, low carbon emission vehicles", 2008
7. Will, F.: Submission to the Australian Government regarding the Review of Australia's Automotive Industry 2008
8. Hyson, A., Watson, H., Will, F., Malkoutzis, B.: Society of Automotive Engineers - Australasia Submission for the public discussion paper "Vehicle Fuel Efficiency – Potential measures to encourage the uptake of more fuel efficient, low carbon emission vehicles", 2008

Other publications

1. Will, F.: Managing change: Reengineering projects to improve efficiency and quality in the Fuel Economy and Emissions Laboratory (FEEL) at Ford, MBA Dissertation, Henley Management College, 2001
2. Will, F.: Brennfunktions- und Energiebilanzauswertungen an einem Dieselmotor, Diplomarbeit (Heat rate- and energy balance analysis for an Diesel engine, Final year project, equivalent of Master of Science), University GH Siegen, 1990
3. Will, F.: Energiebilanzen an einem aufgeladenen Dieselmotor mit direkter Einspritzung, Vergleich Rechnung/Messung (Energy balance of a turbocharged Diesel engine with direct injection, comparison simulation/measurement), University GH Siegen, 1989

4. Will, F.: Energieanalyse multivalenter Heizsysteme, (energy analysis of multivalent heating systems), University GH Siegen, 1988

Case list or reference available on request