

## **Current CV – Summer 2022**

Steven P. Laposara, PhD  
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### **Summary**

Over thirty (30) years of real estate industry and project management experience on a global scale including business strategy, real estate research, litigation expert, site location analysis, construction, and project management in a variety of commercial and industrial projects nationally and internationally, industry recognized thought leadership, and 3½ year's international experience in the Middle East, Europe, and Africa.

Consulting assignments include litigation expert consulting, ground-breaking industry research, mass appraisals, business restructuring and bankruptcy, , economic and demographic trend analysis, international and domestic real estate investment strategies, real estate capital markets, international real estate research, seniors housing, retail bankruptcy and restructuring, corporate real estate, institutional real estate portfolio analysis, and applied use of statistical modeling to real estate issues.

Construction and project management experience in commercial and industrial projects, including project management, construction estimating, scheduling, contract management, field management, and construction litigation support analysis. Commercial projects include office, multifamily, seniors housing, mixed-use and retail buildings. Industrial projects include warehouse, mining, oil exploration, offshore construction, gas processing, chemical plants, and hydroelectric and alternative energy projects.

Academic experience covers endowed chair in real estate, guest lecturing throughout the United States, real estate center director, editorial member of several real estate journals, and executive positions with the American Real Estate Society.

### **Professional History**

Laposara Realty Advisors (2009 to 2012, August 2019 to present) – Principal and Founder

Senior Advisor, Ankura Real Estate Advisory (January 2020 to present)

Fund Advisor, ST&T Capital (June 2020 to present)

Alvarez & Marsal (March 2012 to October 2019) – Senior Advisor

Colorado State University (August 2007 to May 2012) - Endowed Chair of Real Estate and Director of the Everitt Real Estate Center

PricewaterhouseCoopers (1995 to 2009) Director, Global Real Estate Research

LaSalle Advisors / Alex. Brown Kleinwort Benson (1992 to 1995) Assistant Vice President Research Department

JPM Associates, Inc. (1989 to 1992) Founder and President of construction management firm.

Hydroelectric Development, Inc. Construction Manager

Hensel Bennet Ltd. Manager, Construction Services

Demand Construction Services, Inc. Management Consultant

Sonat Offshore Drilling, Inc. Division Engineer/Project Manager, Middle East, Africa

## **Education**

PhD, University of Reading, School of Business, Real Estate and Planning, December 2006. Dissertation – *“The Foreign Direct Investment Property Model,”* focus on explaining foreign property demand and foreign property capital flows in domestic property markets in transitional economies; integration of economic growth, multinational enterprise, foreign direct investment theories with real estate and urban economics

M.B.A., Business Administration, University of Denver (1989) Denver, Colorado (Real Estate & Construction Management Major)

Bachelors in Music Composition, University of Missouri Kansas City (1975)

## **Research Awards**

1<sup>st</sup> recipient of the Practitioner-Scholar Award (2014), presented by the American Real Estate Society for *“...contributions to the body of real estate knowledge that are highly regarded by real estate academics, and that have been adopted and used by practitioners.”*

1st prize real estate and the internet research paper (2000), presented by the American Real Estate Society, co-authorship

2nd prize senior housing research paper (1999), presented by the National Investment Center, co-authorship

2nd prize senior housing research paper (1998), presented by the National Investment Center on Seniors Housing and Care, co-authorship

1st prize retail research paper presented by the International Council of Shopping Centers (1997), co-authorship

1st prize senior housing research paper (1997), presented by the National Investment Center, co-authorship

### **Academic Peer-Reviewed Articles**

Steven P. Laposa, Andrew Mueller (2017), "The Great Recession And Real Estate Cycles – Challenges, Opportunities, And Lessons Learned," *Journal of Property Investment and Finance*, Volume 35, No. 3, pp. 321-340.

Steven P. Laposa (2013), "Dynamics of Investor Concentrations, Pricing, and Capital Flows: Does it Matter?," *Real Estate Finance*, February 2013, pp. 13-21.

Christopher Hannum, Steven Laposa, Sarah E. Reed, Liba Pejchar, and Lindsay Ex (2012), "Comparative Analysis of Housing in Conservation Developments: Colorado Case Studies", *Journal of Sustainable Real Estate*, Volume 1, pp. 149-176

Steven P. Laposa and Sriram Villupuram (2010), "Corporate Real Estate and Corporate Sustainability Reporting: An examination and critique of current standards," *Journal of Sustainable Real Estate*, Volume 2, pp. 23-40.

Steven P. Laposa and Andrew Mueller (2010), "Wind Farm Announcements and Rural Home Price Indices: Maxwell Ranch and Rural Northern Colorado," *Journal of Sustainable Real Estate*, Volume 2, pp. 383-402.

Steven P. Laposa (2007), "Bridging Gaps, Building Portfolios," *Journal of Real Estate Portfolio Management*, Volume 13, Number 2, pp. 173-178

Steven E. Moss, Susan R. Williams, John N. Dyer, Steven Laposa (2004), "Portfolio Value Estimates Using Mass Appraisals and Portfolio Confidence Intervals," *Journal of Commercial Banking and Finance*, Vol.3, Number 1, pp. 57-65.

Steven Moss, Darrell Parker, Steve Laposa (2003) "Financial Markets and Retail Construction Cycles," *Journal of Commercial Banking and Finance*, Volume 2, pp. 93-104

Steven Laposo and Mark Charlton (2002), "European versus US corporations: A comparison on property holdings," Journal of Corporate Real Estate Research, Volume 4, Number 1, pp. 34-37.

Steven Laposo and Andrew Schlauch (2001)," E-Tailing and Internet-Related Real Estate Cost Savings: A Comparative Analysis of E-tailers and Retailers," Journal of Real Estate Research, Volume 21, Number 1/2, 2001

Steven Laposo and Stephen Moss, Phd (2001), "Seniors Housing Supply Trends & Analysis: Evidence of Non-Random Behavior 1996 to 2000," Seniors Housing & Care Journal, 2001, Volume 9, Number 1, pp. 109-120.

Steven Laposo and Harvey Singer (1999), "Size, Scope, and Performance of the Seniors Housing and Care Industry: A Comparison with the Multifamily and Lodging Sectors" Journal of Real Estate Portfolio Management, Volume 5, Number 3, 1999.

Steven Laposo, Mark Eppli, "A Descriptive Analysis of the Retail Real Estate Markets at the Metropolitan Level," Journal of Shopping Center Research, Volume 5, Number 1, Spring/Summer 1998

Steven Laposo, Carl Taggart, Mark Roth, "Senior Housing Expenses: Distribution, Variance, and Interrelationships," NIC Review, Volume VI, 1998.

Steven Laposo, David Watkins, Grant Thrall, "The Development of a Senior Housing Expert Decision System – A Theoretical Model & Systems Framework," NIC Review, Volume V, 1997.

Steven P. Laposo and Mark Eppli (1997), "A Descriptive Analysis of the Retail Real Estate Markets at the Metropolitan Level," Journal of Real Estate Research, Volume 14, Number 2, pp. 321-338

Steven Laposo, "Raise the Bar – The Message of Real Estate," Journal of Real Estate Portfolio Management, Volume 3, Number 2, 1997.

Steven Laposo and Glenn Mueller, "Property Type Diversification", Journal of Real Estate Portfolio Management, Volume 1, Number 1, 1996.

Steven Laposo and Glenn Mueller, "REIT Returns by Property Type," Real Estate Finance, Spring 1996

Steven Laposa and Glenn Mueller, "Property-Type Diversification in Real Estate Portfolios: A Size and Return Perspective," Journal of Real Estate Portfolio Management, Volume 1, Number 1, 1995.

Steven Laposa and Glenn Mueller, "The Path of Goods Movement", Real Estate Finance, 11:2, Summer 1994.

### **Books**

Steven Laposa, "International Real Estate Equity Markets," in The Advisor's Guide to Commercial Real Estate Investment," The National Underwriter Company, Advisor's Guide Series, 2014

Steven Laposa and Grant Thrall, "Mass appraisal and noise," in Applied GIS and Spatial Analysis, John Wiley & Sons, 2004

Laposa, S. P. (2001). "Flex/R&D Property", in Real Estate Market Analysis: A Case Study Approach. Washington, D.C.: Urban Land Institute.

### **Teaching**

Colorado State University, courses taught include real estate market analysis and valuation, real estate development, and senior capstone course covering global real estate capital markets, real estate portfolio management, real estate ethics and leadership, 2007 - 2012

Graduate Advisor, Department of Construction Management, Colorado State University

Glenn R. Anderson Distinguished Lecturer, University of Florida, February 2007

Guest Lecturer, University of Colorado, February 2007

Instructor, Appraisal Institute, 9-city teaching circuit, course on real estate cycles and valuation developed by PricewaterhouseCoopers, Spring 2001.

Instructor, Urban Land Institute, Real Estate Financial Markets, presented course on real estate space and capital markets.

Guest Lecturer, University of Denver, Graduate School of Business. Subjects included international project management, industrial project management, construction management, real estate valuation, real estate capital markets, real estate market analysis, and advanced statistical modeling of real estate economics.

Adjunct Faculty, Johns Hopkins University (1995 to 1997). Teaching assignments include real estate finance, market research, and capital markets.

Guest Lecturer, University of North Carolina, 2005

Guest Lecturer, Ohio State University. Teaching assignments include real estate capitalization rates and real estate case studies.

Guest Lecturer, Northwestern University, October 2002

Guest Lecturer, University of San Diego, November 2002

Guest Lecturer, Georgia State University, November 1999

Instructor, Urban Land Institute. Designed and taught initial course on project management for real estate developers.

Anthony J. Calabrese Distinguished Real Estate Lecturer, Spring, 1998 Cleveland State University.

### **Colorado State University Service**

Member, Committee on University Programs

Member, Department of Construction Management Review and Accreditation Committee

Member, College of Business Sustainability Program Review

Director, Everitt Real Estate Center

Member, Finance and Real Estate Curriculum Department Committee

Advisory Member, Institute for Built Environment

Academic advisor, Department of Construction Management (national student competitions)

Advisor, City of Loveland, Downtown Planning Department (Spring 2009)

Academic advisor, CSURF Real Estate Office (student housing project, numerous real estate-related projects, and meetings with staff throughout the year)

Guest lecturer, BUS 100 classes in Spring and Fall 2009 and Fall 2010 on real estate program

Academic advisor, CSU Real Estate Club (several presentations during 2009 - 2012, consistent meetings with club leadership)

## Graduate Advisor

Chad Mapp, *The Cost Of LEED Banks – An Analysis Of The Construction Costs Of LEED and Non-LEED Alpine Banks Of Colorado* (Construction Management)

Jamie Saer, *Operating A Sustainable Construction Company*, (Construction Management)

Jess Plata, *Driving Factors For Integrated Project Delivery Success* (Construction Management) Management)

Kewei Ding, *Imbalanced Housing Market and the Tilt-urbanization in China – From the Perspective of Disposable Income* (Department of Economics)

Kyle Wagner, *A Case Study Evaluating The Return On Investment (ROI) For The Non-Profit Deconstruction Model On Commercial Properties*, (Construction Management)

Jon Wagner, *Tenant Benefits Of LEED Certified Buildings* (Construction Management)

Mohammed Said Hashem, *Risk Management And Life Cycle Costing For Road And Highway Asphalt Contractors Who Build And Maintain Asphalt Roadways* (Construction Management)

Ben Davis, *The Perceived Scheduling Impacts of LEED Certification*, (Construction Management)

Rodrigo Altmann, *Sustainability Construction Practices in Costa Rica*, (In progress, Construction Management)

Ryan Thomson, *Case Study of a Co-location Office Structure for Projects Using Integrated Project Delivery*, (Construction Management)

## Selected global engagements

Emerging Trends for U.S., Europe and Asia Pacific – Senior researcher on U.S., European and Asian-Pacific economics and real estate; co-author of city chapter for European publication, primary author on city chapter for forthcoming Asian-Pacific publication

PricewaterhouseCoopers' Chairman's office – provide periodic research on global cities such as urban hierarchies, structures and competitiveness; worked two years with the Mayor of Shanghai

PricewaterhouseCoopers' Global Real Estate Group – primary research and recommendations on potential site location for Latin American real estate offices

*Investment Strategies* – Past engagements include developing international real estate strategies for Middle East, European and US investment firms; *International Speaker* – presentation on international real estate and urban market topics to such firms as ING Clarion (Cambridge University, July 2006), Hines International, Caisse de depot (September 2006); *International Transactions* – designated internal subject matter expert at PricewaterhouseCoopers on real estate, used on various international investment transactions involving corporate real estate, real estate industry or real estate investments

## **Litigation**

Litigation consulting experience includes expert witness on a variety of cases involving property tax assessments and tax appeals, real estate economics and real estate capital markets, statistical models applied to real estate, market research, highest and best use analysis, forecasting models, environmental damages, retail bankruptcy (modeling of store closures), and forensic analysis of opposing expert witness reports and depositions.

Law firms partially include Ballard Spahr, LLC; Williams & Connolly LLP; Snell & Wilmer LLP; Perkins Coie; Jones Day; Sedgwick LLP (Sedgwick, Detert, Moran & Arnold LLP); McDermott Will & Emory; Weil, Gotshal & Manges; Gilberti Stinziano Heintz & Smith, P.C.; Aronson Mayefsky & Sloan, LLP; and Brownstein Hyatt Farber Schreck, LLP.

### *Select case history:*

BCIM Strategic Value Master Fund, LP, Petitioner vs. HFF, Inc., Respondent  
Deposition, February 8, 2021,  
Trial testimony, July 7-8, 2021  
Retained by Ballard Spahr LLP on behalf of Petitioner  
Delaware Court of Chancery, Case No. 2019-0558-JTL

Federal Deposit Insurance Corporation As Receiver For United Western Bank, Plaintiff, V. Charles J. Berling, James H. Bullock, Anthony C. Codori, Bernard C. Darré, Gary G. Petak, William D. Snider, Cindy J. Sterett, John S. Umbaugh And Scot T. Wetzels, Defendants., In The United States District Court For The District Of Colorado  
Civil Action No. 1:14-cv-00137-CMA  
Deposition August 2015  
Retained by Williams & Connolly and Campbell Killin Brittan & Ray on behalf of Defendants

Schlesinger v. Fouts, Douglas County District Court, State of Colorado, Court Case Number 2014CV030268:  
Deposition, April 21, 2015  
Retained by Mr. Fouts on behalf of the Defendant



Eklecco Newco, Llc. V. The Assessor Of The Town Of Clarkstown and The Town Of Clarkstown, Supreme Court Of The State Of New York, County Of Rockland : Trial testimony, May 28, 2012,  
Retained by Gilberti Stinziano Heintz & Smith, P.C. on behalf of Plaintiff

GEOFF LIVINGSTON, ET AL., Plaintiffs vs. The Virginia Department of Transportation, Defendant, Virginia:  
In the Circuit Court of Fairfax County, Case No. LAW 2008-8875, December 2013  
Retained by Walton & Adams on behalf of Defendant

Macy's West Stores. Inc., V. Taubman Cherry Creek Shopping Center, LLC,, District Court. City and County Of Denver, Colorado, Deposition, January 12, 2011  
Retained by Brownstein Hyatt Farber Schreck, LLP on behalf of Defendant

George E. Girardi And Teresa Girardi, Plaintiffs Vs. Land America Title Insurance Company; Transnation Title Insurance Company; Fidelity National Title Insurance Company; Landamerica Financial Group; Inc.; And Darella Bloch, Defendants, Colorado: In The District Court Of Weld County, Case No. 09cv1068  
Retained by Wells, Anderson & Race, LLC on behalf of Defendants

Fairness opinion on the extension of lease agreement between Los Angeles Coliseum Commission and the University of Southern California, May 2012  
Retained by Munger, Tolles & Olson LLP

### **Academic Presentations**

"Global Real Estate Capital Flows", co-author, American Real Estate Society, April 2022

"Corporate real estate and sustainability; the role of education and research", American Real Estate Society, April 2022

"Corporate real estate and sustainability; the role of education and research", American Real Estate Society, UNLV, October 2021

"Corporate real estate and sustainability – what's missing and why?", co-presentation with Andrew Mueller, PhD and Barbara Jackson, PhD, American Real Estate Society, 2018

"Predicting negative asset value returns – pipe dream of possible," co-presentation with Andrew Mueller, PhD, American Real Estate Society, 2017

"Commercial real estate and economic development: role of the multinational enterprise and foreign direct investment", American Real Estate Society, 2016

“Geographic access to hospitals in the U.S.: spatial congruence of hospital trade areas with Dartmouth’s Hospital Service Areas,” co-author with Grant Thrall, American Real Estate Society, 2015

“Real estate and Big Data,” panelist, American Real Estate Society, 2015

“Distressed Hospitals and Hotels: An Analysis of Hotel Performance,” co-author with Grant Thrall, American Real Estate Society, 2014

“Foreign capital and foreign demand: Role in economic development,” American Real Estate Society, 2013

“Investor concentrations: valuation and risk implications,” American Real Estate Society, 2013

“International strategies of international real estate equity firms,” American Real Estate Society 2012 conference.

“Conservation development and house prices,” co-author, American Real Estate Society, 2012.

“The Behavior Of Capital Flows By Investor Types: Do Economic, Financial, And Real Estate Cycles Trends Explain Dynamics?,” American Real Estate Society, April 2011

“Corporate real estate and corporate sustainability reporting: An examination and critique of current standards,” American Real Estate Society, April 2010

“Local government comparative analysis,” Colorado SIOR, Denver 2009

“Corporate real estate and corporate sustainability strategies: explaining Fortune 100 practices,” American Real Estate Society, April 2009

“Real Estate Market Analysis”, panelist, American Real Estate Society, April 2008

“Why the outliers,” American Real Estate Society, April 2006

“Property Capital Flows and Transitional Economies,” American Real Estate Society, April 2005

“Property Type Diffusion Index: Property type distributions and urban economics,” American Real Estate Society, April 2003

“Capital Flows, Investor Types, and Real Estate Cycles: Who’s buying, selling and when?” American Real Estate Society, April 2003

“Economic Growth & Property Capital Flows,” American Real Estate Society, April 2002

“Why Real Estate Cycles Are Different,” American Real Estate Society, April 2002

“European vs. US Corporations: A Comparison of Corporate Real Estate Holdings,” European Real Estate Society conference, June 2001, Alicante, Spain, co-author with Mark Charlton.

“Mass Appraisal and Noise,” paper presented at the American Real Estate Society, Spring 2001 conference, co-author with Grant Thrall, PhD.

“Senior Housing Supply Trends & Analysis: Evidence on Nonrandom Behavior 1996 to 2000,” paper presented at the American Real Estate Society, Spring 2001 conference, co-author with Stephen Moss, PhD

“Multinational Enterprises, Foreign Direct Investment & Property Capital Flows in Transitional Economies,” paper presented at the American Real Estate Society, Spring 2000 conference.

“E-Tailing and Internet-Related Real Estate Cost Savings: A Qualitative and Quantitative Analysis of E-tailing and Retailing Real Estate Strategies,” co-authored with Andrew Schlauch, presented at the American Real Estate Society, Spring 2000 Conference.

“An Examination of European Office Market Real Estate Cycles,” presented at the European Real Estate Society conference in Athens, Greece, June, 1999.

“Real Estate Factors Affecting Retail Bankruptcy,” Paper presented at the American Real Estate Society Conference, 1999.

“High Technology Firms: Corporate Real Estate Life Cycle Models,” American Real Estate Society, Spring, 1998.

“Retail Supply Models: Theoretical Development at the Metropolitan Level,” paper presented at the American Real Estate Society, Spring, 1998.

“Emerging Markets and Real Estate Capital Flows,” paper presented at the Asian Real Estate Society conference, August, 1998 Taipei

“Performance Characteristics of International Real Estate Securities”, Steven Laposa, David Hartzell, Ph.D., and David Watkins. Paper presented at the annual AREUEA conference, January 1997.

Steven Laposa and Mark Eppli, Ph.D, "National Retail Market Segmentation," Paper presented at the American Real Estate Society 1997 conference.

“An Examination of International Real Estate Public Markets.” Paper presented at the American Real Estate Society meeting, April, 1996.

“Factors Affecting REIT Pricing,” Paper presented at the 1995 American Real Estate Society, April 1995.

“Evaluating Real Estate Markets Using Cycle Analysis”, American Real Estate Society, April 1994.

“Submarket Real Estate Cycles”, American Real Estate Society, April 1994.

"Property Type Diversification" Paper presented at the 1993 American Real Estate Society.

### **Industry Presentations**

“Dark stores, dark theories, and dark magic”, co-presenter with Peter Korpacz at International Association of Assessing Officers, September 2018

“Geography of dark stores,” webinar for International Association of Assessing Officers, November 2019

“Five dimensions of retail”, co-presenter with Jake Gdowski, ESRI Business Summit, September 2017

“Commercial Real Estate Update,” Dividend Capital Securities, Denver, CO, November 2010

“Gallagher Impact and Colorado Competitiveness,” Metro Denver Economic Development Corporation, March 2010

“Gallagher Impact and Colorado Competitiveness, Denver Chamber of Commerce, March 2010

“Distributions of investor types and impacts on cap rates,” Colorado Appraisal Institute conference, Breckenridge, 2010

“Commercial real estate valuation in distressed markets,” Colorado Appraisal Institute conference, Breckenridge, 2009

“Emerging Markets, Emerging Real Estate,” Caisse de depot conference, October, 2006

“Outsource, Myth or Fact,” Panel member, National Commercial Real Estate for Women, September 2005

“Outsourcing, Myth or Fact,” Panel member, Urban Land Institute, November 2004

“Real Estate Cycles,” Panelist, American Real Estate Society, April 2004

“Mixed-Use Development Opportunities on Greyfields,” Moderator/speaker, Urban Land Institute Place Making conference, September 2003

“Why Real Estate and Why Now,” Keynote speaker, Real Estate Seminar, London, May 2003

“Updated Research on Seniors Housing,” NIC Winter conference, 2001, Washington, D.C

“Methodology of Real Estate Cycles,” presentation at the National Real Estate Investment Fiduciaries Spring 2001 conference, Boston

“Academic vs. Industry Research,” panel member, American Real Estate Society conference, Spring 2001.

“Senior Housing Supply Cycles,” presentation at the Assisted Living Market Summit, Spring 2001 conference, Philadelphia.

“Future of Real Estate Cycles Research,” presentation at the National Association of Real Estate Investment Managers, Spring 2001 conference, Atlanta.

“The Impact of Echo Boomers,” panel member, Pension Real Estate Association, Fall 2000 Conference, San Francisco

“Global and EU Economic Trends: The Future of Finnish Real Estate & Construction Industries,” Helsinki, Finland, October 2000

“Real Estate Outlook: Cycles, Evolution, & Impacts,” FW Dodge Client Conference, September 2000

“Senior Housing Capital Flows: Lessons From the Commercial Real Estate Industry,” panelist, National Investment Center for Seniors Housing and Care conference, September 2000

“The Impact of Technology and the Internet on Commercial Real Estate,” Panelist, National Association of Realtors, Transact 2000, September 2000

“Global Warehouse Market Trends,” presentation to the Boston Real Estate Finance Association, June 2000

“Real Estate Performance in the New Economy,” National Association of Real Estate Investment Trusts, June 2000

“Mouse pads to Retail Pads: The Future of Real Estate Development,” Long Island University, Real Estate Institute, May 2000

“Senior Housing Supply Trends,” Assisted Living Market Research Summit, May 2000

“The Global Path of Goods Movement,” series of private presentations to numerous industrial REITs and institutional investors, Winter/Spring 2000

“Developing an International Property Type Diversification Strategy,” presented at Henry Stewart real estate conference, London, England, September 1999.

“EMU and European Real Estate Markets,” opening panel of the European Real Estate Society conference, Athens, Greece, June 1999.

“Mountains and Economics – The Future of Rocky Mountain’s Resorts,” presented at the annual University of Denver Law School symposium, Vail/Beaver Creek, Colorado, June 1999.

“Big Impact Projects,” opening presentation at the University of Denver annual real estate conference, Denver, Colorado, May, 1999.

“The Future of US Public Real Estate Investment Trusts”, Institute of Real Estate Management Conference, March 1999.

“The Future of Atlanta Real Estate,” presentation to the Georgia State University Real Estate Alumni, November 1999.

“The Next Big Thing: National, Regional, and Local Perspective,” University of Denver, Annual Real Estate Update Symposium, 1998.

“Global Real Estate Trends,” FIABCI/Johns Hopkins University Winter, 1998

“Global Real Estate Trends,” FIABCI/Johns Hopkins University Winter, 1997

“Understanding the Competition: Existing, Proposed, and Future Assisted Living Facility Supply Risk Measurement and Modeling,” Assisted Living Market Research & Feasibility Summit, 1997

“Office Market Forecast, 1998” North American Construction Forecast Conference, 1997.

“Real Estate Information Systems and Data Providers”, Mid-Year National Association of Realtors conference, 1997

“Real Estate Market Cycles,” Regional NNCREW, Washington DC, January, 1997

“Senior Housing – Investment Case,” National Association of Senior Living Industries convention, June 1997

"Case Study - Market Analysis," Counselors of Real Estate annual meeting, San Francisco, Spring, 1996.

National speaking tour on Senior Housing - luncheon speeches in New York, Chicago, San Francisco, and Boston. Winter, 1996

“Application of Real Estate & the Internet,” presentation at the National Network of Commercial Real Estate Women’s conference, Fall, 1996

“Real Estate Research & the Internet,” National Council of Real Estate Investment Fiduciaries Spring 1995

“Portfolio Diversification Strategies”, National Council of Real Estate Investment Fiduciaries, Winter 1995

## **Affiliations**

American Real Estate Society (member, past President, past Board Member)

Appraisal Institute (member)

Urban Land Institute (member)

CorenetGlobal (member)

