

DAVID HARLOWE CURRICULUM VITAE

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PROFESSIONAL SUMMARY

Founder and President of The Sport Management Group, Inc. (SMG), a national risk management company specializing in the athletic and fitness industries, now in its 30th year. Over the course of his career, David has personally conducted more than 3,000 safety audits and has overseen SMG's 13,000+ risk assessments nationwide. He has served as an expert witness in 60 cases, developed safety programs for major athletic conferences, and performed threat assessments for both professional and amateur organizations.

AREAS OF EXPERTISE

- **Facility and Equipment Safety:**
Bleacher Safety | Automated External Defibrillator (AED) Placement | Sauna, Steam Room, Jacuzzi Safety
- **Sports Safety and Risk Management:**
Athletic Arena & Stadium Safety | Crowd Management | Emergency Action Planning | Event Management
- **Athletic Programming & Coaching:**
Coaching Techniques | Intramural and Club Sports Safety | Personal Training Practices
- **Health Club and Recreational Facility Safety:**
Health Club Management | Sports Court & Field Safety | Weight Room Safety | Maintenance Programs
- **Standards and Guidelines:**
ACSM, ASTM, NCAA, NFHS, NFPA, OSHA, etc. | Outdoor Recreation Facilities | Spectator Injury Prevention

KEY CONTRIBUTIONS AND PUBLICATIONS

- **Authored:** "Fitness Center Safety" chapter in Risk Management in Sport (2nd Edition, Herb Appenzeller)
- **Authored:** "Treadmill Safety" column in From the Gym to the Jury
- **Columnist:** Bi-monthly risk management articles for Fitness Management Magazine

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- **Event Organizer:** Has put on over 250 events utilizing parks and recreation facilities, setup and breakdown, and the implementation of safety protocols and liability waivers
 - **Safety Manuals and Training:** Authored safety manuals for athletic directors and health club management
 - **Digital Resources:**
 - Founded and maintains www.facilityriskservices.com, a 24-hour resource for facility owners
 - Developed E-learning programs for athletic and fitness industry risk management
 - Created specialized risk management websites for athletic organizations
 - **Lectures:** Conducts risk management seminars at local universities and colleges
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PROFESSIONAL EXPERIENCE

- **The Sport Management Group, Inc.** | Greensboro, NC
Owner/President, 1995 – Present
 - **National AED Sales LLC** | Greensboro, NC
Owner/President, 2008 – 2011
 - **East Coast Fitness Center** | Winston-Salem, NC
Owner/Personal Trainer, 1994 – 1995
 - **Greensboro Monarchs Hockey Club** | Greensboro, NC
Strength and Conditioning Coach, 1994 – 1995
 - **Body Construction Personal Training** | Greensboro, NC
Personal Trainer, 1993 – 1994
 - **Sportime Health & Fitness Club** | Greensboro, NC
Personal Trainer, 1992 – 1993
 - **Guilford College Football Team** | Greensboro, NC
Assistant Football Coach, 1991 – 1993
 - **Greensboro Hornets Minor League Baseball Club** | Greensboro, NC
Operations Assistant, 1991 Season
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EDUCATION

B.S. Sport Management | Guilford College, Greensboro, NC

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CERTIFICATIONS AND SPECIALIZED TRAINING

- **Crowd Manager Training** | National Association of State Fire Marshals; NC Department of Insurance, Office of State Fire Marshal
- **Emergency Action Plan Design** | The Emergency Management Institute (FEMA)
- **SafeSport** | SafeSport is a national initiative designed to protect athletes from abuse and misconduct within the U.S. Olympic and Paralympic movements.
- **Sport Event Risk Management** | National Center for Spectator Sports Safety and Security, University of Southern Mississippi
- **School Bomb Incident Preparedness** | New Mexico Tech Energetic Materials Research and Testing Center
- **Trampoline Court Inspection** | Amusement Adventure Institute (IATPA)

DAVID HARLOWE EXPERT FEES

- **Litigation:** **\$250.00** per hour for services including, but not limited to, review, research and analysis: reports, conferences, site visitation and survey where appropriate together with a review of all Discovery materials and any other materials deemed necessary to reach and render an opinion in the subject litigation.

A minimum, **non-refundable** advance retainer fee of **\$2,500.00** is required. Initial work will be charged against the retainer. I am retained solely by the attorney/ attorney's firm (client) and no relationship exists between the attorney's client and me. The attorney/attorney firm is solely responsible for fee payment.

- **Deposition:** Deposition fees shall be charged at **\$250.00 per hour** with a minimum of four (4) hours to be paid by opposing counsel prior to deposition.
- **Trial:** **\$2,500.00** for trial appearance and testimony per day.
- **Cancellation:** Counsel is required to provide forty-eight (48) hour notice of cancellation of scheduled testimony or be subject to a four (4) hour cancellation fee plus any travel expenses.
- **Travel:** Client is responsible for travel arrangements such as airfare, hotel and rental car fees. Travel fees are billed at **\$50.00 per hour**. No fees will be advanced by this office.
- **Invoices:** All invoices are due and payable within 30 days of receipt. Invoices thirty (30) days past due will be charged interest at the rate of 1.5% per month (annual rate of 18%) and will be assessed a \$200.00 late fee. Invoices sixty (60) days past due will be referred for collection and all legal remedies for payment pursued.
- **Payment:** The attorney/attorney firm is solely responsible for fee payment.
- **Engagement:** Your signature below indicates acceptance of this binding agreement and formal engagement of David Harlowe to provide expert witness services.

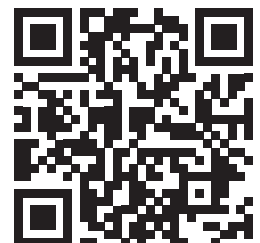
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Case: _____

Printed Name/Title: _____

Authorized Signature: _____

Date: _____



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