

Jill Shackelford

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Education

Texas Tech University

May 1993 BBA, Management

Continuing Education

Aggregate Properties and Testing, Auburn University, National Center for Asphalt Technology

PROFESSIONAL EXPERIENCE

09/11-Present Industry Consultant for mining, asphalt, seal coat, paving and environmental

2025- Partner, Landstone Consulting, LLC.

<https://landstone.us/>

Industrial Asphalt, Inc.

Founder and President 1995-2011 |

Responsibilities & Accomplishments:

Jill founded Industrial Asphalt and was responsible for all finance, accounting, management, permitting and environmental regulations. Jill obtained certification as DBE, Disadvantage Business Enterprise with Texas Department of Transportation. Secured working capital to develop and grow firm to secure largest asphalt contract in Texas history. Secured payment and performance bond capacity for SH 130 Toll Road, Segment 5&6 value of unit price contract was \$87,489,000.

Researched and implemented matrix model to purchase futures in liquid asphalt to self-insure against market uptake. Secured futures in natural gas index and constructed gas line to asphalt plants to utilize dependence on fuel oil for burner. Jill's strategic market placement of asphalt production facilities, and quality control programs implemented propelled Industrial Asphalt into the leading hot mix asphalt producer in terms of quality in volume for the greater Austin area.

Industrial Asphalt and Seal, Inc.

Founded and CEO of asphalt sealing and striping company

Negotiated and secured sealant from multiple vendors

Managed multiple seal crews

Developed greenfield sand operation for sealing projects

Developed strategic partnerships with apartment associations and commercial real estate management companies for retention of sealing and striping maintenance contracts

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KBDJ Limestone Quarry, Partner 2002-2011- aggregate mining company

Responsibilities / Accomplishments

Partner and chief operating officer for Greenfield quarry development firm. Jill managed all aspects of the permitting process for air quality, water quality, site development, blasting, and noise abatement. Jill was responsible for all operations, financial statement audit, production analysis, and market forecast for KBDJ and Industrial Asphalt. Secured and mapped reserves to develop the mining plan and position the rock crusher to serve the greater Austin area, as well as local municipality needs. Jill established a quarry advisory council to bridge the gap between the operating rock crusher and the neighboring community. On site PE and geologist worked under Jill to develop European technology to abate the need for ground water. KBDJ successfully received a groundwater production well after successfully navigating the first hearing imposed by the Barton Springs Edward's Aquifer Conservation District. Jill successfully opposed legislation by local State Representative that would have changed the operating distance for all rock crushers over the Edward's Aquifer. Jill wrote and developed curriculum for 4th grade students to educate the company mission statement that the environment and the industry are not mutually exclusive endeavors. Successfully permitted rock crusher to full capacity amid hearing by administrative law judge and Texas Third Court of Appeals, following litigation by the City of Austin. Mine Safety and Health Administration (MSHA) Sentinels of Safety Award recipient. Texas Aggregate and Concrete Association Bob R. Beard Good Neighbor Award recipient.

Asphalt Paving Company of Austin Inc. 1989-1994

Responsibilities / Accomplishments

Treasure and director of accounting for large paving company

Jill restructured the operating lines of credit, bonding capacity and successfully represented the firm to the Texas Department of Transportation to secure bidding capacity to substantially grow the firm. Jill was involved in the quality control of all aspects of the paving company.



Asphalt, Aggregate and Seal projects

- Environmental Compliance and Permitting Asphalt
- Environmental Compliance and Permitting Rock Crushers and Mining
- Seal Coat
- Particulate Matter PM2.5, compliance
- Dry Mining technology expert
- Trucking impact / load time specialist for quarries
- Aggregates , hot mix and cold laid asphalt, sand quality control / specification / compliance
- Texas environmental regulation expert : limestone and asphalt
- Local Municipality Permitting specialist
- EPA permitting specialist
- Blasting analysis/ Noise Monitor analysis
- Mine Safety and Health Administration compliance
- Storm Water Compliance
- Wildlife Habitat Quarry Certification
- Water Pollution Abatement Plan Compliance, Edwards 213
- Plant Operations Specialist, Texas Asphalt Pavement Association
- Vast Experience in the development of greenfield site to quarry
- Accomplished speaker
- Co-Author Best Management Practices Guidance Document for Aggregate Production Operators, Kerr County Texas
- Mediator
 - Quarry advisory council founder and facilitator
 - Legislative testimony
 - Texas Commission on Environmental Quality Edwards Chapter 213 rule revision participant

Jill Shackelford



Service

Current- President and founder, non profit, The Association for Women and Minority Contractors of Texas

Past

National Sand Stone and Gravel Association, Industry Outlook Expert Panel member
Hill Country Conservancy Land Trust-Board member
Violet Crown Trail-board member
Citizens against Lawsuit Abuse-President and Board member
Texas Aggregate and Concrete Association-legislative committee
AGC Association of General Contractors-Heavy Highway Branch-legislative committee
Women In Construction-President
World Golf Championships Dell Match Play-Director
Austin Country Club Golf Activities Board-board member
World Golf Championships Dell Technologies Match Play-host committee
Trail Foundation Chair of Cypress Circle

